**ALI BAHA AL DEEN AL KASAIR**

A persuasive, educated, and skilled Legal Advisor with hands-on experience in drafting and negotiating criminal, civil, and commercial contracts. History of successful delivering legal consultation based upon sound and resourceful strategies. Acknowledged by peers, subordinates, and senior leadership for tenacity, and the ability to gracefully manager the dynamics of a rapidly changing environment. Strong leadership attributes with good planning & organisational skills. Decisive, efficient team approach and outstanding communication and presentation skills. Ability to manage multiple priorities while paying attention to detail.

I am looking for a suitable position at a senior level working for a well-respected and forward-thinking organization to provide me with new challenges and interesting legal work as the lead legal counsel.

**Professional Experience**

**LPP Global for Legal Consultancy, Fujairah, UAE**

**Senior Legal Director,** 2019- Present

Experience as a Senior Legal Director in developing profitable strategies and implementing the vision of the firm. Strong understanding of corporate finance and performance management principles of the firm. Familiarity with diverse business functions such as marketing, PR, finance to develop the business. I have an entrepreneurial mindset with outstanding organizational and leadership skills. Analytical abilities and problem-solving skills.

* Execute long term goals and objectives established by the partnership and provide the necessary leadership to achieve the Firm's profitability goals.
* Work closely with VIP clients in their various banking, civil, criminal, commercial and real estate transactions and disputes in sale purchase and litigation matters for better understanding the dimensions of the case matter and provide legal advice to local and foreign businesses.
* Draft, review and negotiate various types of corporate and commercial contracts such as NDA's, joint ventures, MOU's, real estate contracts, sale & purchase agreements, licensing agreements, bonds, project agreements, credit agreements, labour contracts, lease, distribution, shipping, franchise and supply agreements, etc.
* Responsibility for ensuring that the litigation matters, client cases, hearings and procedures' timelines are met to achieve effective outcomes.
* Assign the right resources from the department (senior associates, associates, paralegals, etc.) for the right cases to ensure the smooth running of all the deliverables and cases of the firm.
* Conduct weekly business meetings for case reviews with all the lawyers and teams and to develop client relationships to be able to mine more business for the firm.
* Lead complex litigation matters and represent the clients in court trials and providing specific guidance to the Senior Associates/ Associates working on the cases for him/her.
* Identify redundant processes to move cases faster and generate more revenue for the firm.
* Liaise with government authorities and diverse judicial departments in the UAE.
* Conduct continuous legal research and prepare articles and commentary notes on updated laws and regulations in UAE.
* Provide clients with insights and the available legal options on cases to make them transparently aware on the possible outcomes of the proposed proceedings.

**Mashreq Bank, Dubai, UAE**

**Legal Manager**, 2015–2019

Provide inputs from a legal perspective on numerous policies and procedures and ensure compliance with legal framework. Streamline long and short-term plans for the overall legal department align with bank’s vision. Deliver legal and legislative expert advice to internal departments on regulatory issues and business policy best practices locally and regionally. Review and analyse court letters, law articles, contracts, and applications in accordance with Government Entities, UAE Courts, and Central Bank. Provide support to the corporate and investment banking group and the credit documentation unit.

* Achieved success rate of complex cases raised against the bank 80-85% per year, with same rate with respect recovery cases.
* Directed long research study regarding granted lands in the UAE and provided several internal advices that resulted in cost savings and protected the bank from risks.
* Developed effective strategies on the conduct of such disputes, liaised with external legal counsel where appropriate and critically assessing advice received and implemented the agreed strategy.
* Support the bank in providing highly complex advice in relation to the area of legal expertise, including but not limited to commercial, corporate, litigation, development, and financial matters.
* Identified legal risks relating to disputes and their outcomes and working with internal stakeholders to ensure the effective mitigation and management of such risks.
* Negotiate, draft, review and advise upon, all required legal documentation in relation to banking matters including Sale Purchase Agreements, lease agreements merchant agreements, facilities management agreements, property management agreements, development agreements, assignment agreements, settlement agreements, confidentiality agreements, legal notices, MOUs, MOA, POA, shareholders’ agreements and all other related and ancillary documents and ensuring compliance with all applicable laws in UAE.
* Translations all legal documents from Arabic to English and important legal correspondence.
* Consult and handle all corporate legal processes (e.g. financial/securities offerings, compliance issues, transactions, agreements, lawsuits).
* Develop the bank’s policy and position on legal issues
* Handling employee-related disputes at the Ministry of Labor and courts.

**Emirates Advocates & Legal Consultants, Dubai, UAE**

**Senior Legal Counsel**, 2013-2015

Enhanced strong relationships with staff and co-workers in order to improve organisational functionality. Consistently selected to analyse documents for potential privilege issues. Reviewed police reports, interview transcripts, and records to make a case for the plaintiff. Researched on legal matters during a trial and indexing information during trials. Conducted legal research on anti-corruption among civil servants, bankruptcy, and family law.

* Successfully defended client against an Internet copyright troll.
* Managed all legal matters of the organization and the provision of legal advice and support to the commercial team (on corporate, commercial, real estate and construction related matters) as well to the support functions (on labour, IT and general operational matters).
* Provided timely advisory and drafting services with a respect to a broad range of areas, such as: corporate matters including group structures and company formations.
* Managed general commercial matters including service and consultancy agreements.
* Oversaw general estate matters including leases, sale and purchase agreements, development agreements for commercial, residential and mix used developments.
* Construction matters including conditions of contract, letters of award, undertakings, bonds and guarantees and;
* Operational matters such as labour law issues and IT matters.

**Al Morshed Advocates, Abu Dhabi - UAE**

**Legal Consultant**, 2008–2013

Managed several duties such as authorised attendance, agreement meeting, lease and sale deeds, power of attorney injunction claims, petitions, revision appeals and other pleadings of cassation courts. Conducted legal work involving Government department including official authorities, public prosecution, police stations and labor cases. Managed contracts and legal agreements either with companies or clients, and implementation of contracts for debt collection by using judicial means.

* Implemented and defended numerous trademark cease and desist actions nationwide on behalf of clients.
* Drafted customer terms and conditions to acquire services from clients to improve legal consultation.
* Improved Law Firm’s profitability and efficiency using legal practice knowledge.
* Consulted on legal and program issues to actively manage risks.
* Analyzed problems and develop solutions for meeting parent company’s objectives.
* Reviewed, drafted, and negotiated legal documents.
* Supported clients to gather facts on resolving litigation, subpoenas and complaints, analyze individual disputes and conduct legal research to execute a course of action.
* Monitored legal and regulatory developments and analyze legally with required execution.

*Additional experience included as Lawyer for Bahjat Aziz Chahin (Syrian Courts) Damascus, Syria*

**Education and Credentials**

Bachelor’s Degree in Law (Civil & Commercial Law) - 2007

Damascus University – Damascus, Syria

High School Certificate - 2002

Syrian High School– Hama, Syria

**Professional Associations**

Affiliate Member of Certified Legal Consultant – UK Board, Abu Dhabi, UAE - 2011

Member of Hamma Bar Association, Hamma. Syria

**Contact Details**

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**Date of Birth: 28/05/1982**

**Languages: Arabic & English**